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The Game of Networking: MLMers ARE MANY. NETWORKERS ARE FEW. by. Rob Sperry. 4.62 · Rating details · 26 ratings · 5 reviews. Rob has come up with 3 ½ Laws that will enhance your. network marketing skills to increase sales, revolutionize your relationships and build a. referral engine.

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The Miracle Morning for Network Marketers uses Hal Elrod's global phenomenon to give you the strategies, mindset, and daily rituals that match the top 1 percent of all network marketers, so you can grow yourself and your business faster than you ever thought possible. Once you've nailed down your miracle morning, Hal Elrod and Pat Petrini's book shows you exactly what you should be doing with "the rest of your day".

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I helped assist in that acquisition, which is now known as the largest merger in the history of Network Marketing. In 2015, my article was featured in the Networking Times blog. It became one of the Top 5 Posts of 2015. In 2016, I was a featured leader in The Networking Times Magazine. I have been featured many times in Business For Home.

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~~Rob Sperry | The Game Of Networking~~

“ The Game of Networking is the modern day book for How to Win Friends and Influence People. It dives deep into specific skills that are all too often just skimmed over. And most of all, this book is REAL LIFE. After building a network of over 150,000 distributors in 5 countries, I can tell you that Rob knows the game of networking. His exam-

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"The Game of Networking is the modern day book for How to Win Friends and Influence People. It dives deep into specific skills that are all too often just skimmed over. And most of all, this book is REAL LIFE. After building a network of over 150,000 distributors in 5 countries, I can tell you that Rob knows the game

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of networking. His exam-

Through 8 years of research, advice from the top worldwide influencers & 500 books studied Rob has the formula to successful networking. This formula has 3 1/2 Laws that will enhance your network skills to increase sales, revolutionize your relationships & build a referral engine.

As far as career opportunities go, network marketing is hard to beat. It costs almost nothing to start, allows for flexible hours, and paves the way for financial independence. Network marketing -- also known as direct selling and multi-level marketing -- has turned millions of people into successful business owners. But to truly reach their earning potential, network marketers need the right tools. Be a Network Marketing Superstar provides a proven 26-step program designed to help readers quickly become stars in this fast-growing and profitable industry. This powerful training manual shows readers how to: * master the six core skills of successful network marketing * sharpen their salesmanship * become more persuasive * build relationships * overcome roadblocks * radiate positive energy * find and attract quality people * be powerful coaches and mentors. With equal parts advice and inspiration, as well as helpful worksheets and exercises, this indispensable guide gives network marketers the know-how and confidence they need to join the ranks of the top moneymakers.

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How to Keep the Dream Alive! Network marketing is one of the fastest-growing career opportunities in the United States. Millions of people just like you have abandoned dead-end jobs for the chance to achieve the dream of growing their own businesses. What many of them find, however, is that the first year in network marketing is often the most challenging—and, for some, the most discouraging. Here, Mark Yarnell and Rene Reid Yarnell, two of the industry's most respected and successful professionals, offer you strategies on how to overcome those first-year obstacles and position yourself for lifelong success. The Yarnells provide you with a wealth of savvy advice on everything you need to know to succeed in network marketing, such as proven systems for recruiting, training, growing and supporting your downline, and much more. In an easy, step-by-step approach, you will learn how to:

- Deal with rejection
- Recruit and train
- Avoid overmanaging your downline
- Remain focused
- Stay enthusiastic
- Avoid unrealistic expectations
- Conduct those in-home meetings
- Ease out of another profession

You owe it to yourself to read this inspiring book! "This will be the Bible of Network Marketing." — Doug Wead, former special assistant to the president, the Bush Administration

An MLM Insider Reveals the Truths and Myths of the Industry If you're thinking about becoming one of the 6.3 million people now involved in network marketing, you may be frustrated by the surprising lack of reliable information available on MLM. With this eye-opening insider's account, you'll understand both the immense potential of this exciting industry and its vulnerability to exploitation and abuse. In this lively and entertaining book, MLM expert Leonard W. Clements shows you:

- How compensation plans really work
- Surprising facts and myths about network marketing
- Why MLM is so maligned by the media and regulatory authorities
- How "not to lose money in MLM
- Cutting-edge strategies for increasing your recruiting and sales numbers
- And more!

Updated to include the most recent trends and the hottest network

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marketing companies, this revised edition of "Inside Network Marketing shows you how to avoid MLM failures and to find a direct-selling company that really delivers. "The longer I know Len, the smarter I get."--John Milton Fogg, chairman of "Upline journal "If you want a group of savvy, educated, professional network marketers, get them a copy of "Inside Network Marketing."--Tom "Big Al" Schreiter, author of "Big Al series of MLM books and tapes

As network marketing continues its incredible growth, more people want to know how it works - and how they can make it work for themselves. Moore provides a corporate perspective on what it takes to create a network marketing company from scratch. '

Discover the secrets top earners use to increase recruiting.

Instant bonding, instant communication, and how to get your network marketing prospects to fully understand and act on your message = fun! This is the most fun of the 25 skills of network marketing. Our prospects have a different point-of-view than we do. So how do we give them our message in a way they can get it" and enjoy it? By quickly identifying their color personality. This isn't a boring research textbook on the four different personalities. This book is a fun, easy way to know how your prospects think, and the precise magic words to say to each of the four personalities. The results are stunning. Shy distributors become confident when they understand how their prospects think. Experienced distributors have short conversations that get prospects to join immediately. Why be frustrated with prospects? Instead, quickly discover the four personalities in a fun way that you will always remember. You will enjoy observing and analyzing your friends, co-workers and relatives, and you'll see the way they see the world. It feels like you

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have 3-D glasses in your network marketing career. Of the 25 skills, this is the first skill that new distributors should learn. Why? It gives new distributors instant confidence. It eliminates rejection. It helps prospects listen with open minds. It gets instant results. What could be better than that? You won't have to look for great prospects when you know the four color personalities. You will have the ability to turn ordinary people into hot prospects by knowing their color personality and by saying the right words. By using humorous, slightly exaggerated examples of the four personality traits, you will remember and use this skill immediately. Life is more fun when you are the only one with the 3-D glasses. This is the one skill that you'll use every day for the rest of your life! Get ready to smile and achieve quicker rapport and results.

Close your eyes and imagine the life you dream of. How does it compare to your life today? Is there a path that could cause them intersect? The answer is yes. The question is - are you prepared to make the journey? You will need direction, resolve, and a strong community. They are available to you now, if you are ready. Are you? The View from Venus will help in your quest: Identify your passion Remove the blocks that are stopping you Empower you with the mindset and tools you need Create the life you want in network marketing Design your own path to success with an incredible leader who has gone before you Learn from her mistakes and benefit from her wins"

The Miracle Morning for Network Marketers uses Hal Elrod's global phenomenon to show you habits you can adopt from the best performers in your field. By changing your strategies, mindsets, and rituals to match the top 1% of network marketers, you'll grow yourself and your business faster than you ever thought possible.

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